

1990

Friedt School of Business and Entrepreneurship Schedule of Classes Block II- 1990- Block I- 1991

Nova University

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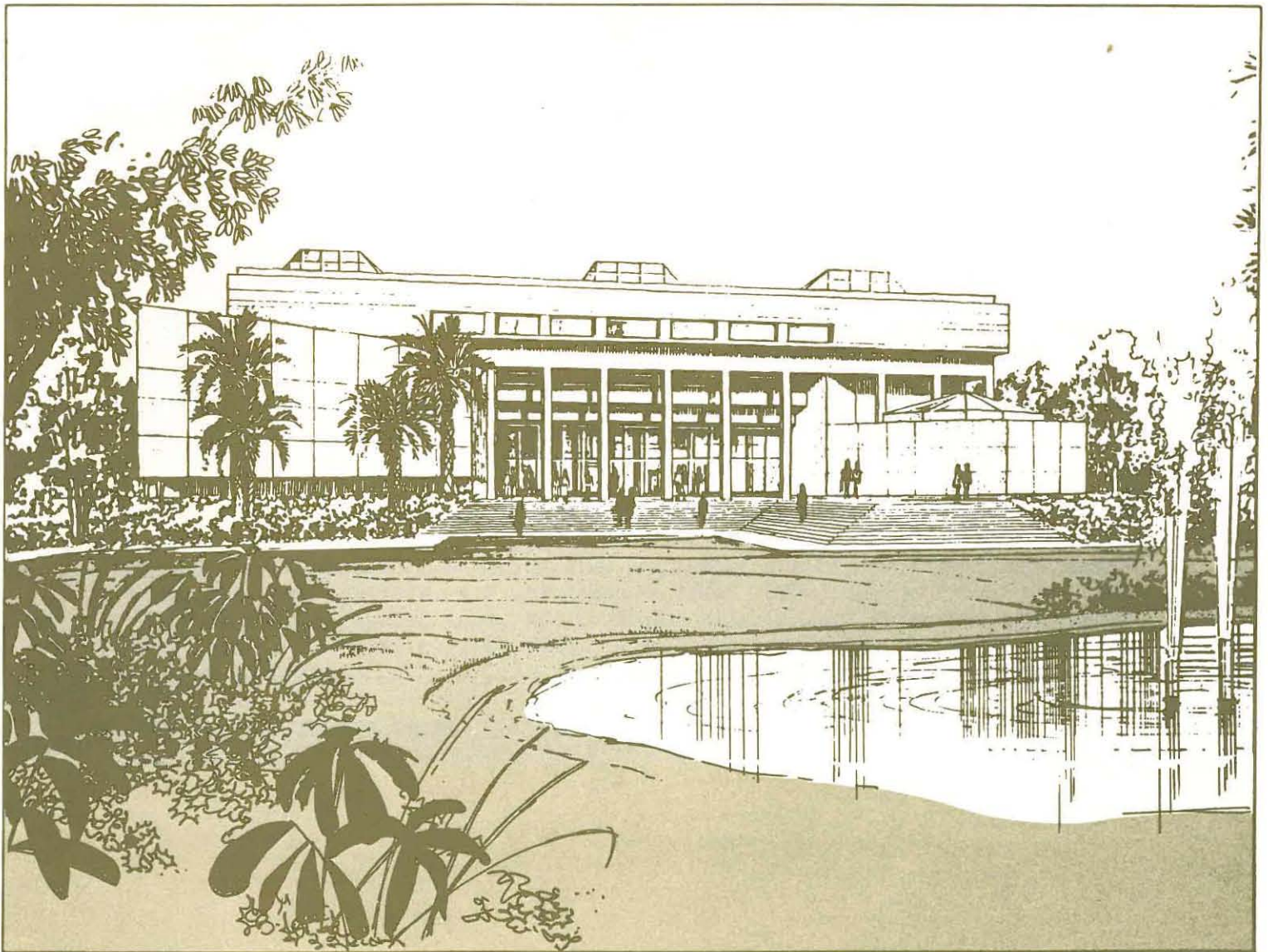
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Schedule of Classes

Friedt School of Business
and Entrepreneurship

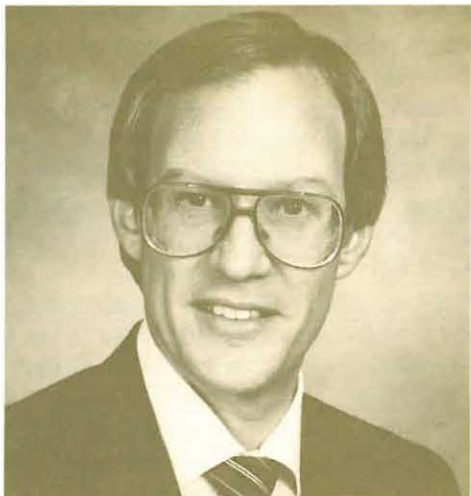
Block II-90 thru Block I-91

NOVA
UNIVERSITY
25th ANNIVERSARY



Advisement	5
Class Meeting Dates (Bankers Executive MBA Program).....	21
(Master's Programs).....	8
(International Trade and Development).....	26
(Real Estate Development & Management Program).....	24
Cluster Coordinators (MBA).....	31-33
(Accounting).....	34
(Health Services Administration).....	35
(Human Services).....	35
Cluster Locations	31-35
Electives.....	37-41
Electives (Accounting).....	43
Key Abbreviations	9
Program Advisors	4
Program Course Listings	27-30
Program Update	3
Refund Policy	6
Registration Cutoffs	7
Registration Fee	5
Registration Information	5
Schedule (Main Campus).....	10-11
(Accounting Program).....	19-20
(Bankers Executive MBA Program).....	22-23
(Clusters).....	12-18
(International Trade and Development).....	26
(Real Estate Development & Management Program).....	25
Textbook Information	6
Tuition Information	5
Withdrawal Policy	6
Workshop Information	36

School and Program Update
by
Neuman F. Pollack, Dean



Much is happening at Nova and at the Friedt School to enable us to serve our students better. The first annual Friedt School Entrepreneurs Hall of Fame event honoring Mssrs. Leonard Farber, Bob Gill, and August Urbanek for their significant life time achievements as entrepreneurs and contributors to the social fabric of Greater Fort Lauderdale was highly successful. Not only were we able to honor these well-deserving individuals, we were able also to showcase the involvement of the Friedt School and Nova University, not only in South Florida, but throughout our cluster network.

Recently I promoted Dr. Robert Preziosi to the newly created position of Associate Dean for Academic Affairs in the Friedt School. Dr. Preziosi will concentrate much of his effort in the year to come on developing and implementing a systematic program outcome assessment project that will enable us to continue to meet the needs of current and future students and their corporate sponsors. Dr. Preziosi will also devote time to assisting program staff and faculty in assessing curriculum and delivery systems in an effort to improve the teaching-learning environment.

If all goes well the Friedt School will lead a trade mission to the Soviet Union April 20-30, 1990. Bill Musella has developed the program and is marketing the trade mission as part of the offerings of the Institute for International Trade and Development. Mr. Musella is expecting 20 to 30 participants. Master's level students can participate and earn three elective credits for participating in the trade mission. Interested students should contact me, Dr. Charles Blackwell, or Bill Musella for details.

I want to express my appreciation to all students who weathered the registration and accounts receivable changes during the recent transition period. The changes will enable Nova to serve its clientele in a more responsive manner. To be sure, the new computer systems and registration processes and policies are not trouble free. Hopefully by the time you register for the spring term, most, if not all, of the "bugs" will be worked out; and the staff will be fully trained to assist you in a timely and sensitive manner.

Have a great spring term!

**Friedt School of Business and Entrepreneurship
Master's Programs**

Students are encouraged to contact an advisor if there is a need for assistance.

Programs	Director/Staff	Room	Telephone
	Neuman Pollack, Dean	1	475-7644
	Sue Marsh	22	475-7644
	Robert Preziosi, Associate Dean	44	476-8912
Master's	Charles Blackwell, Director	17	475-7482
	Norma Gardner	18	475-7302
	Michelle Grooms	10	476-8915
	Sandy Kramer	36	475-7079
	Lee Krosser	6	475-7683
	Judy Pheirim	11	475-7555
	Becky Swavelly	37	475-7643
	Jill Tucker	36	475-7689
	Linda Weissner	39	475-7648
	Pablo Zayas	10	475-7681
	Linda Zeifman	18	475-7084
Accounting	Edward Becker, Director	4	476-8913
	Karen Herr	24	476-1947
	Shirley Radkiewicz	25	476-8973
Banking Institute	Monica Pavlik	19	476-8934
Health Services Administration	Daniel Austin, Director	32	475-7475
	Karen Herr	24	476-1947
	Barbara Ireland	25	475-7083
International Trade & Development	William Musella, Director	29	370-5608
	Nancy Perkins	19	476-1950
Real Estate	William Harrington, Director	28	370-5622
	Nancy Perkins	19	476-1950
Cluster Programs Development & Services	William Spade, Director	12	475-7647
	Marlene Kryvicky	41	475-7317
	Cynthia Macri	39	476-1949
	Claudia Santin	10	476-1948

Friedt School of Business and Entrepreneurship

ADVISEMENT

If you are not sure of your course registration requirements, please call or visit the master's program office for advisement. Cluster students should contact their cluster coordinators. Courses should be taken in sequence as listed in the master's catalog. Permission to go out of sequence must be obtained from the program director. Be sure you obtain course syllabi at the time of registration. ALL STUDENTS SHOULD READ THE NEW MASTER'S CATALOG AND BECOME FAMILIAR WITH PROGRAM POLICIES AND PROCEDURES. ALL NEW ON-CAMPUS STUDENTS MUST MAKE AN APPOINTMENT FOR ADVISEMENT BEFORE REGISTERING FOR CLASSES. Advisement appointments will be taken six weeks prior to the beginning of class. DEADLINE FOR NEW STUDENT APPLICATIONS IS TWO WEEKS PRIOR TO THE BEGINNING OF CLASS. Returning students should register for classes no less than one week before the start of Sequence I dates. Cluster students should contact their cluster coordinator concerning dates for registration - usually held the fifth weekend of each term.

REGISTRATION FEE

A registration fee of \$20 is required for each registration form processed by the University. Include this fee with your tuition and other applicable fees.

TUITION

Graduate tuition and Accounting Program prerequisites are \$675 per course.* Tuition for program prerequisite courses is \$555. Program prerequisite workshop tuition is \$185.00 per course.

REGISTRATION

Register in person or by submitting your completed registration form, tuition, and fees **IN FULL** to the Registrar's Office, Parker Building, Room 351. The Registrar's Office is open Monday through Thursday, 8:30 A.M. - 8:00 P.M.; Friday 8:30 A.M. - 7:00 P.M.; and Saturday 8:30 A.M. - 1:00 P.M.

Mail your completed registration form, tuition, and fees **IN FULL** to the Registrar's Office, 3301 College Avenue, Fort Lauderdale, Florida 33314. On-campus students who have not received registration materials may request them by calling 475-7079. Cluster students will receive registration materials through their cluster coordinators.

Students must complete registration one week prior to Sequence I dates to avoid a late fee of \$15.00. Students registering on or after the first night of class incur a late fee of \$50.00. (See Registration Cutoffs)

*Tuition and fees do not apply to Executive MBA Programs.

Friedt School of Business and Entrepreneurship

REFUND POLICY

Refunds are made at the option of the University only for conditions beyond the student's control. Refunds must be requested in writing on the Change of Registration Form or Withdrawal Form. Requests are based on the date of the written request form. When granted, the tuition credit will be as follows: after the first weekend of classes - 75%, after the second weekend - 50%, then 0%.

WITHDRAWAL POLICY

Students may withdraw at any time before the fifth weekend of classes and may request a tuition refund by submitting a formal written request through the third weekend of classes. Refunds will be made solely at the option of Nova University and are based on the legitimacy of the reason for withdrawal. (See Refund Policy)

TEXTBOOKS

On-campus: Textbooks for all courses are available for purchase at:

Nova Books Inc., 6508 S.W. 39th Street, Davie, Florida 33314,
(305) 583-5860 or 1-800-541-6682 and ask for Nova Books.

Unix Name: NOVABOOK

FAX #: (305) 583-5869

Hours: 9:30 A.M. - 6:00 P.M. Mon-Fri
10:00 A.M. - 1:00 P.M. Sat

Off-campus: Textbooks are to be purchased through the cluster coordinator.

Friedt School of Business and Entrepreneurship

Notes:

Courses required for one program (except the Bankers Executive MBA program) may be taken as electives in other programs.

Students desiring a specialization should take all electives in the area of concentration.

The program office reserves the right to cancel classes for which fewer than ten (10) students have enrolled, or to close classes when the maximum number of students have enrolled.

Times

Early: Friday 6:00-8:00 P.M.	Late: Friday 8:15-10:15 P.M.
Saturday 8:00 A.M-12 Noon	Saturday 1:00-5:00 P.M.

The third letter of the course section indicates the time. E or 1, 3, 5, 7 indicates early classes, and L or 2, 4, 6, 8 indicates late classes.

On-campus prerequisites meet on Monday(M), Tuesday(T), Wednesday(W), and Thursday(R) evenings for ten weeks, 6:00 P.M.-9:00 P.M. Prerequisites begin Monday, April 16, 1990.

* Students must have satisfied program prerequisites to register for classes. Mandatory cluster prerequisite workshops are held 2 weekends each.

** Only students who have completed GMP 5012-GMP 5080 and are fully matriculated will be permitted to enroll in GMP 5090.

Mid-term exams will be held as applicable.

REGISTRATION CUTOFFS

BLOCK II (90S)

Regular Registration	March 5, 1990 - March 30, 1990
Late Registration	April 2, 1990 - April 6, 1990, \$15.00 Late Fee
	After April 6, 1990, the late fee is \$50.00

BLOCK III (902)

Regular Registration	May 28, 1990 - June 29, 1990
Late Registration	July 2, 1990 - July 6, 1990, \$15.00 Late Fee
	After July 6, 1990, the late fee is \$50.00

BLOCK IV (90F)

Regular Registration	August 27, 1990 - September 27, 1990
Late Registration	October 1, 1990 - October 5, 1990, \$15.00 Late Fee
	After October 5, 1990, the late fee is \$50.00

BLOCK I (91W)

Regular Registration	December 3, 1990 - December 28, 1990
Late Registration	December 31, 1990 - January 4, 1991, \$15.00 Late Fee

Friedt School of Business and Entrepreneurship
Master's Programs

1990-1991 Class Meeting Dates

BLOCK II (90S)	SEQUENCE I	SEQUENCE II
	1990	1990
Session 1	April 6, 7	April 20, 21
Session 2	April 27, 28	May 4, 5
Mid-term Exam	May 5	May 12
Session 3	May 11, 12	May 18, 19
Session 4	June 1, 2	June 8, 9
Session 5	June 15, 16	June 22, 23
BLOCK III (902)	SEQUENCE I	SEQUENCE II
	1990	1990
Session 1	July 6, 7	July 13, 14
Session 2	July 20, 21	July 27, 28
Mid-term Exam	July 28	August 4
Session 3	August 10, 11	August 17, 18
Session 4	August 24, 25	September 7, 8
Session 5	September 14, 15	September 21, 22
BLOCK IV (90F)	SEQUENCE I	SEQUENCE II
	1990	1990
Session 1	October 5, 6	October 12, 13
Session 2	October 19, 20	October 26, 27
Mid-Term Exam	October 27	November 3
Session 3	November 2, 3	November 9, 10
Session 4	November 16, 17	November 30, December 1
Session 5	December 7, 8	December 14, 15
BLOCK I (91W)	SEQUENCE I	SEQUENCE II
	1991	1991
Session 1	January 11, 12	January 18, 19
Session 2	January 25, 26	February 1, 2
Mid-term Exam	February 2	February 9
Session 3	February 15, 16	February 22, 23
Session 4	March 1, 2	March 8, 9
Session 5	March 15, 16	March 22, 23

Friedt School of Business and Entrepreneurship

Notes:

The following are the master's degrees offered in the Friedt School of Business and Entrepreneurship:

Master of Business Administration (MBA)
Master of Public Administration (MPA)
Master of Science in Human Resource Management (MS/HRM)
Master of Accounting (M/ACC)
Master of Science in Human Services (MS/HS)
Master of International Business Administration (MIBA)
Master of Science in Health Services Administration (MS/HSA)
Bankers Executive Master of Business Administration (BXMBA)
Executive Master of Business Administration in Real Development and Management (MBA/RE)

Key to abbreviations for master's courses:

(CR) - Required Core Courses (MBA, MPA, HRM)
(EL) - Elective
(EX) - Required, Bankers Executive MBA Program
(HR) - Required, HRM Program
(H/S) - Required, Human Services Program
(M/A) - Required, M/ACC Program
(MB) - Required, MBA Program
(MP) - Required, MPA Program
(HSA) - Required, Health Services Administration Program
(IB) - Required, International MBA Program
(RE) - Required, Real Estate Development and Management Program

Key to abbreviations for certificate courses:

(AC) - Accounting
(BA) - Banking & Financial Institutions
(CS) - Computer Systems Management
(HR) - Human Resource Management
(HS) - Health Systems Management
(IB) - International Business
(MA) - Marketing
(PC) - Procurement and Contract Management
(PM) - Public Management
(IT) - International Trade

Friedt School of Business and Entrepreneurship
Main Campus Schedule
Sequence I, 1990-1991

BLOCK II (90S)	BLOCK III (902)	BLOCK IV (90F)	BLOCK I (91W)	ROOM #
GMPF 5002 GAE (M)	GMPF 5001 GAE (M)	GMPF 5002 GAE (M)	GMPF 5001 GAE (W)	S2
GMPF 5003 GAE (T)	GMPF 5002 GAE (T)	GMPF 5003 GAE (W)	GMPF 5002 GAE (T)	S2
GMPF 5008 GAE (W)	GMPF 5005 GAE (W)	GMPF 5008 GAE (T)	GMPF 5005 GAE (M)	S2
GMPF 5009 GAE (R)	GMPF 5009 GAE (R)	GMPF 5009 GAE (R)	GMPF 5009 GAE (R)	S2
GMP 5015 GAL	GMP 5015 GAL	GMP 5015 GAL	GMP 5015 GAL	P239
GMP 5050 GAE @	GMP 5050 GAE @	GMP 5050 GAE @	GMP 5050 GAE @	P209
GMP 5060 GAE @	GMP 5060 GAE @	GMP 5060 GAE @	GMP 5060 GAE @	P237
GMP 5070 GAL @	GMP 5070 GAL @	GMP 5070 GAL @	GMP 5070 GAL @	P207
GMP 5080 GAE @	GMP 5080 GAE @	GMP 5080 GAE @	GMP 5080 GAE @	P239
GMP 5090 GAE **	GMP 5090 GAE **	GMP 5090 GAE **	GMP 5090 GAE **	P207
GMP 5670 GAE	GMP 5240 GAE	GMP 5205 GAL	GMP 5705 GAL	P240
GMP 5381 GAL	GMP 5320 GAL	GMP 5260 GAE	GMP 5381 GAE	P240
GMP 5445 GAE	GMP 5447 GAE	GMP 5443 GAE	GMP 5435 GAE	S2
GMP 5951 GAL	GMP 5020 GAL ***	GMP 5471 GAL	GMP 5081 GAL	S2
GMP 5450 GAE	GMP 5460 GAE	GMP 5470 GAE		S1
GMP 5571 GAL	GMP 5572 GAL	GMP 5574 GAL	GMP 5550 GAL	P237
GMP 5580 GAL	GMP 5541 GAL	GMP 5052 GAL	GMP 5585 GAL	P209
GMP 5734 GAE		GMP 5737 GAL		S6
		GMP 5704 GAE		S32
		GMP 5705 GAL		S32

Note: Prerequisite courses begin the week following Sequence I dates.
 @Students must have satisfied program prerequisites to register for classes.
 **Class open only to students who have taken GMP 5012 - GMP 5080 and are fully matriculated.
 ***Class open only to Health Services Administration students.

Friedt School of Business and Entrepreneurship
Main Campus Schedule
Sequence II, 1990-1991

BLOCK II (90S)	BLOCK III (902)	BLOCK IV (90F)	BLOCK I (91W)	ROOM #
GMP 5012 GBE	GMP 5012 GBE	GMP 5012 GBE	GMP 5012 GBE	P207
		GMP 5012 GBL	GMP 5012 GBL	P209
GMP 5020 GBL	GMP 5020 GBL	GMP 5020 GBL	GMP 5020 GBL	P209
		GMP 5020 GBL	GMP 5020 GBL	P207
GMP 5030 GBL	GMP 5030 GBL	GMP 5030 GBL	GMP 5030 GBL	P239
GMP 5040 GBE @	GMP 5040 GBE @	GMP 5040 GBE @	GMP 5040 GBE @	P237
GMP 5410 GBE		GMP 5445 GBE	GMP 5410 GBE	S32
GMP 5443 GBL	GMP 5430 GBE	GMP 5951 GBL	GMP 5420 GBL	S32
GMP 5903 GBL	GMP 5904 GBL			P240
GMP 5907 GBE	GMP 5908 GBE			P239
GMP 5052 GBE	GMP 5540 GBL	GMP 5580 GBL	GMP 5053 GBL	S1
GMP 5575 GBL	GMP 5581 GBE	GMP 5611 GBE	GMP 5621 GBE	S1
GMP 5218 GBE	GMP 5220 GBE	GMP 5011 GBE	GMP 5219 GBE	S2
GMP 5800 GBL	GMP 5491 GBL	GMP 5400 GBL	GMP 5460 GBL	S2
GMP 5703 GBL	GMP 5704 GBL	GMP 5703 GBL	GMP 5703 GBL	S3
	GMP 5705 GBL			S3

Note: Prerequisite courses begin the week of April 16, 1990.

@Students must have satisfied program prerequisites to register for classes.

**Class open only to students who have taken GMP 5012 - GMP 5080 and are fully matriculated.

***Class open only to Health Services Administration students.

P - Parker Building

S - Sonken Building

Friedt School of Business and Entrepreneurship
Master's Programs
Cluster Schedule for 1990-1991

BLOCK II (90S)	BLOCK III (902)	BLOCK IV (90F)	BLOCK I (91W)
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AT&T ORLANDO

Sequence I

MBA

GMP 5090 OR8
GMP 5260 OR7

GMP 5050 OR7	GMP 5060 OR7	GMP 5015 OR7	GMP 5030 OR8
GMPF 5001 OR8 +	GMP 5070 OR8	GMP Elec OR8	GMP 5080 OR7
GMPF 5005 OR8 +		GMPF 5008 OR8 ++	

MBA*

GMP 5012 OR7	GMP 5020 OR8	GMP 5050 OR7	GMP 5060 OR7
GMPF 5002 OR8 +	GMP 5040 OR7	GMPF 5001 OR8 +	GMP 5070 OR8
GMPF 5003 OR8 +		GMPF 5005 OR8 +	

BILLINGS, MONTANA

Sequence II

MBA*

GMP 5012 BLE	GMP 5020 BLE
GMPF 5002 BLL +	GMP 5040 BLL
GMPF 5003 BLL +	

BOCA RATON/DELRAY

Sequence II

MBA

GMP 5030 BRL
GMP 5080 BRE

GMP 5090 BRE **
GMP 5670 BRL

MBA*

GMP 5012 BRE	GMP 5020 BRL
GMPF 5002 BRL +	GMP 5040 BRE
GMPF 5003 BRL +	

GMP 5050 BRE	GMP 5060 BRE	GMP 5015 BRE	GMP 5030 BRL
GMPF 5001 BRL +	GMP 5070 BRL	GMP Elec BRL	GMP 5080 BRE
GMPF 5005 BRL +		GMPF 5008 BRL ++	

+Prerequisite held in a 1 credit hour workshop format, 2 weekends each workshop (Example: Weekend 1 & 2, Weekend 3 & 4).

++Prerequisite held in a 1 credit hour workshop format, scheduled 1 alternate weekend.

BLOCK II (90S)	BLOCK III (902)	BLOCK IV (90F)	BLOCK I (91W)
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BRADENTON/SARASOTA

Sequence II

<u>MBA</u>		<u>MBA*</u>	
GMP 5030 BDL	GMP 5090 BDE **	GMP 5012 BDE	GMP 5020 BDL
GMP 5080 BDE	GMP 5620 BDL	GMPF 5002 BDL +	GMP 5040 BDE
		GMPF 5003 BDL +	

CEDAR RAPIDS, IOWA

Sequence II

<u>MBA</u>			
GMP 5030 CRL	GMP 5090 CRE **		
GMP 5080 CRE	GMP 5620 CRL		
GMP 5050 CRE	GMP 5060 CRE	GMP 5015 CRE	GMP 5030 CRL
GMPF 5001 CRL +	GMP 5070 CRL	GMP Elec CRL	GMP 5080 CRE
GMPF 5005 CRL +		GMPF 5008 CRL ++	

COCOA BEACH/BREVARD

Sequence I

<u>MBA</u>			
GMP 5050 COE	GMP 5060 COE	GMP 5015 COE	GMP 5030 COL
GMPF 5001 COL +	GMP 5070 COL	GMP Elec COL	GMP 5080 COE
GMPF 5005 COL +		GMPF 5008 COL ++	

CORAL SPRINGS - Coral Springs students receive FIRST priority. All other students admitted on a space available basis.

Sequence II

<u>MBA</u>			
GMP 5020 CSL	GMP 5012 CSL	GMP 5020 CSL	GMP 5012 CSE
GMP 5040 CSE	GMP 5030 CSE	GMP 5040 CSE	GMP 5030 CSL
GMP 5060 CSE	GMP 5050 CSE	GMP 5060 CSE	GMP 5050 CSE
GMP 5070 CSL	GMP 5015 CSL	GMP 5070 CSL	GMP 5015 CSL
GMP 5090 CSL **	GMP 5080 CSE	GMP 5090 CSE **	GMP 5080 CSE
GMP 5220 CSE	GMP Elec CSL	GMP Elec CSL	GMP Elec CSL

*Fifteen registrations must be received before the cluster program will be offered.

**Classes open only to students who have taken GMP 5012 - GMP 5080 and are fully matriculated.

***Class open only to Health Services Administration students.

BLOCK II (90S)	BLOCK III (902)	BLOCK IV (90F)	BLOCK I (91W)
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FT. MYERS

Sequence II

MBA

GMP 5070 FML	GMP 5090 FME **
GMP 5080 FME	GMP Elec FML

M/S Health Services Administration

GMP 5081 FM3	GMP 5443 FM3	GMP 5020 FM3 ***	GMP 5445 FM3
GMP 5471 FM4	GMP 5447 FM4	GMP 5430 FM4	GMP 5951 FM4

FT. PIERCE/VERO BEACH

Sequence I

MBA

GMP 5090 FPE **
GMP 5620 FPL

MBA*

GMP 5012 FPE	GMP 5020 FPL
GMPF 5002 FPL +	GMP 5040 FPE
GMPF 5003 FPL +	

GAINESVILLE

Sequence I

MBA

GMP 5050 GNE	GMP 5060 GNE	GMP 5015 GNE	GMP 5030 GNL
GMPF 5001 GNL +	GMP 5070 GNL	GMP Elec GNL	GMP 5080 GNE
GMPF 5005 GNL +		GMPF 5008 GNL ++	

MBA*

GMP 5012 GNE	GMP 5020 GNL
GMP 5002 GNL +	GMP 5040 GNE
GMP 5003 GNL +	

MS/Health Services Administration

GMP 5410 GN3	GMP 5440 GN3	GMP 5435 GN3	GMP 5081 GN3
GMP 5420 GN4	GMP 5471 GN4 ***	GMP 5443 GN4	GMP 5447 GN4

JACKSONVILLE (American Trans-Tech)

Sequence II

MBA

GMP 5050 JXE	GMP 5060 JXE	GMP 5015 JXE	GMP 5030 JXL
GMPF 5001 JXL +	GMP 5070 JXL	GMP Elec JXL	GMP 5080 JXE
GMPF 5005 JXL +		GMPF 5008 JXL ++	

MBA*

GMP 5012 JXE	GMP 5020 JXL
GMPF 5002 JXL +	GMP 5040 JXE
GMPF 5003 JXL +	

BLOCK II (90S)	BLOCK III (902)	BLOCK IV (90F)	BLOCK I (91W)
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JACKSONVILLE (Southern Bell Towers)

Sequence I

MBA

GMP 5050 JX7	GMP 5060 JX7	GMP 5015 JX7	GMP 5030 JX8
GMPF 5001 JX8 +	GMP 5070 JX8	GMP Elec JX8	GMP 5080 JX7
GMPF 5005 JX8 +		GMPF 5008 JX8 ++	

OCALA

Sequence II

MBA

GMP 5050 OCE	GMP 5060 OCE	GMP 5015 OCE	GMP 5030 OCL
GMPF 5001 OCL +	GMP 5070 OCL	GMP Elec OCL	GMP 5080 OCE
GMPF 5005 OCL +		GMPF 5008 OCL ++	

ORLANDO

Sequence II

MBA

GMP 5015 ORE	GMP 5030 ORL	GMP 5090 ORE **	
GMP 5320 ORL	GMP 5080 ORE	GMP 5670 ORL	
GMP 5030 ORL	GMP 5050 ORE	GMP 5060 ORE	GMP 5015 ORE
GMP 5040 ORE	GMP 5015 ORL	GMP 5070 ORL	GMP Elec ORL
			GMPF 5008 ORL ++

MBA*

GMP 5012 ORE	GMP 5020 ORL
GMPF 5002 ORL +	GMP 5040 ORE
GMPF 5003 ORL +	

MS/Human Services

GMP 5417 ORE	GMP 5400 ORE	GMP 5491 ORE
GMP 5418 ORL	GMP 5219 ORL	GMP Elec ORL

MS/Health Services Administration

GMP 5081 OR3	GMP 5430 OR3	GMP 5445 OR3	GMP 5410 OR3
GMP 5447 OR4	GMP 5020 OR4 ***	GMP 5951 OR4	GMP 5440 OR4

+Prerequisite held in a 1 credit hour workshop format, 2 weekends each workshop (Example: Weekend 1 & 2, Weekend 3 & 4).

++Prerequisite held in a 1 credit hour workshop format, scheduled 1 alternate weekend.

*Fifteen registrations must be received before the cluster program will be offered.

**Classes open only to students who have taken GMP 5012 - GMP 5080 and are fully matriculated.

***Class open only to Health Services Administration students.

BLOCK II (90S)	BLOCK III (902)	BLOCK IV (90F)	BLOCK I (91W)
PHOENIX, ARIZONA			
Sequence II			
<u>MBA</u>			
GMP 5020 PXL	GMP 5050 PXE	GMP 5060 PXE	GMP 5015 PXE
GMP 5040 PXE	GMPF 5001 PXL +	GMP 5070 PXL	GMP Elec PXL
	GMPF 5005 PXL +		GMPF 5008 PXL ++

MBA*

GMP 5012 PXE	GMP 5020 PXL
GMPF 5002 PXL +	GMP 5040 PXE
GMPF 5003 PXL +	

RICHLAND, WASHINGTON

Sequence II

MBA*

GMP 5012 RLE	GMP 5020 RLL	GMP 5050 RLE	GMP 5060 RLE
GMPF 5002 RLL +	GMP 5040 RLE	GMPF 5001 RLL +	GMP 5070 RLL
GMPF 5003 RLL +		GMPF 5005 RLL +	

SHREVEPORT, LOUISIANA

Sequence II

MBA

GMP 5030 SVL	GMP 5090 SVE **
GMP 5080 SVE	GMP 5670 SVL

MBA*

GMP 5012 SVE	GMP 5020 SVL
GMPF 5002 SVL +	GMP 5040 SVE
GMPF 5003 SVL +	

SOUTH MIAMI

Sequence I--Miami students can take accounting electives. See pages 21 & 47.

Sequence II

MBA

GMP 5050 SME	GMP 5060 SME	GMP 5015 SME	GMP 5030 SML
GMPF 5001 SML +	GMP 5070 SML	GMP Elec SML	GMP 5080 SME
GMPF 5005 SML +		GMPF 5008 SML ++	

MBA*

GMP 5012 SME	GMP 5020 SML	GMP 5050 SME	GMP 5060 SME
GMPF 5002 SML +	GMP 5040 SME	GMPF 5001 SML +	GMP 5070 SML
GMPF 5003 SML +		GMPF 5005 SML +	

BLOCK II (90S)	BLOCK III (902)	BLOCK IV (90F)	BLOCK I (91W)
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SOUTH MIAMI/SOUTHERN BELL (Employees Only)

Sequence I

<u>MBA</u>			<u>MBA*</u>
GMP 5015 SM7	GMP 5030 SM8	GMP 5090 SM7 **	GMP 5012 SM7
GMP 5620 SM8	GMP 5080 SM7	GMP Elec SM8	GMPF 5002 SM8 +
GMPF 5008 SM8 ++			GMPF 5003 SM8 +

SOUTHERN BELL/POMPANO

Sequence I

<u>MBA</u>			
GMP 5050 P07	GMP 5060 P07	GMP 5015 P07	GMP 5030 P08
GMPF 5001 P08 +	GMP 5070 P08	GMP Elec P08	GMP 5080 P07
GMPF 5005 P08 +		GMPF 5008 P08 ++	

MBA*

GMP 5012 P07	GMP 5020 P08
GMPF 5002 P08 +	GMP 5040 P07
GMPF 5003 P08 +	

SPRING HILL

Sequence I

<u>MBA</u>			
GMP 5461 SLE	GMP 5420 SLE	GMP 5440 SLE	GMP 5435 SLE

TALLAHASSEE

Sequence II

<u>MBA*</u>			
GMP 5012 TLE	GMP 5020 TLL	GMPF 5050 TLE	GMP 5060 TLE
GMPF 5002 TLL +	GMP 5040 TLE	GMPF 5001 TLL +	GMP 5070 TLL
GMPF 5003 TLL +		GMPF 5005 TLL +	

+Prerequisite held in a 1 credit hour workshop format, 2 weekends each workshop (Example: Weekend 1 & 2, Weekend 3 & 4).

++Prerequisite held in a 1 credit hour workshop format, scheduled 1 alternate weekend.

*Fifteen registrations must be received before the cluster program will be offered.

**Classes open only to students who have taken GMP 5012 - GMP 5080 and are fully matriculated.

***Class open only to Health Services Administration students.

BLOCK II (90S)	BLOCK III (902)	BLOCK IV (90F)	BLOCK I (91W)
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TAMPA

Sequence I

MBA

GMP 5050 TME	GMP 5060 TME	GMP 5015 TME	GMP 5030 TML
GMPF 5001 TML +	GMP 5070 TML	GMP Elec TML	GMP 5080 TME
GMPF 5005 TML +		GMPF 5008 TML ++	

MBA*

GMP 5012 TME	GMP 5020 TML
GMPF 5002 TML +	GMP 5040 TME
GMPF 5003 TML +	

Sequence II

MS/Health Services Administration

GMP 5443 TM3	GMP 5440 TM3	GMP 5471 TM3	GMP 5435 TM3
GMP 5410 TM4	GMP 5081 TM4	GMP 5447 TM4	GMP 5420 TM4

TAMPA/GTE

Sequence II

MBA

GMP 5060 TM7	GMP 5015 TM7	GMP 5030 TM8	GMP 5090 TME **
GMP 5070 TM8	GMP Elec TM8	GMP 5080 TM7	GMP Elec TML
	GMPF 5008 TM8 ++		

MBA*

GMP 5012 TM7	GMP 5020 TM8
GMPF 5002 TM8 +	GMP 5040 TM7
GMPF 5003 TM8 +	

WEST PALM BEACH

Sequence I

MBA

GMP 5015 WBE	GMP 5030 WBL	GMP 5090 WBE **
GMP 5580 WBL	GMP 5080 WBE	GMP 5620 WBL
GMPF 5008 WBL ++		

Sequence II

MBA

GMP 5020 WBL	GMP 5050 WBE	GMP 5060 WBE	GMP 5015 WBE
GMP 5040 WBE	GMPF 5001 WBL +	GMP 5070 WBL	GMP Elec WBL
	GMPF 5005 WBL +		GMPF 5008 WBL ++

+Prerequisite held in a 1 credit hour workshop format, 2 weekends each workshop (Example: Weekend 1 & 2, Weekend 3 & 4).

++Prerequisite held in a 1 credit hour workshop format, scheduled 1 alternate weekend.

Friedt School of Business and Entrepreneurship
Master of Accounting Program
Schedule for 1990-1991

BLOCK II (90S)	BLOCK III (902)	BLOCK IV (90F)	BLOCK I (91W)	RM #
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MAIN CAMPUS

Sequence I

GMP 5763 GAE	GMP 5725 GAE	GMP 5756 GAE	GMP 4004 GAE	S32
GMP 5767 GAL	GMP 5753 GAL	GMP 5764 GAL	GMP 4005 GAL	S32
GMP 5751 GAL		GMP 5768 GAL	GMP 5735 GAE	S3
GMP 5782 GAE		GMP 5737 GAL	GMP 5757 GAL	S3
GMP 5734 GAE		GMP 5790 GAE	GMP 5792 GAE	S6
		GMP 5791 GAL	GMP 5793 GAL	S6

MAIN CAMPUS

Sequence II

GMPF 4002 GBE	GMP 4004 GBE	GMP 4002 GBE	GMP 5766 GBE	S3
GMPF 4003 GBL	GMP 4005 GBL	GMP 4003 GBL	GMP 5769 GBL	S3
GMP 5711 GBE	GMP 5712 GBE	GMP 5731 GBE	GMP 5715 GBL	P238
GMP 5762 GBL	GMP 5733 GBL	GMP 5761 GBL	GMP 5781 GBE	P238
	GMP 5736 GBE		GMP 5720 GBE	S6
	GMP 5739 GBE #			

FORT MYERS

Sequence II

GMP 5712 FM1	GMP 5763 FM1	GMP 5751 FM1	GMP 5767 FM1
GMP 5733 FM2	GMP 5764 FM2	GMP 5766 FM2	GMP 5769 FM2

GAINESVILLE

Sequence I

GMP 5712 GN1	GMP 5731 GN1	GMP 57XX GN1	GMP 57XX GN1
GMP 5761 GN2	GMP 5762 GN2	GMP 5733 GN2	GMP 57XX GN2

JACKSONVILLE

Sequence II

GMP 5731 JX1	GMP 5711 JX1	GMP 5712 JX1	GMP 57XX JX1
GMP 5761 JX2	GMP 5762 JX2	GMP 5733 JX2	GMP 57XX JX2

#Course will begin in September.

Friedt School of Business and Entrepreneurship
Master of Accounting Program
Schedule for 1990-1991

BLOCK II (90S)	BLOCK III (902)	BLOCK IV (90F)	BLOCK I (91W)
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ORLANDO

Sequence II

GMP 5715 OR1	GMP 5756 OR1	GMP 5731 OR1	GMP 5711 OR1
GMP 5769 OR2	GMP 5782 OR2	GMP 5761 OR2	GMP 5762 OR2

SOUTH MIAMI

Sequence I

GMP 5711 SM1	GMP 5712 SM1	GMP 57XX SM1	GMP 57XX SM1
GMP 5762 SM2	GMP 5733 SM2	GMP 57XX SM2	GMP 57XX SM2

TAMPA

Sequence II

GMP 5715 TM1	GMP 5751 TM1	GMP 5725 TM1	GMP 5731 TM1
GMP 5753 TM2	GMP 5781 TM2	GMP 5782 TM2	GMP 5761 TM2

WEST PALM BEACH

Sequence I

GMP 5731 WB1	GMP 5711 WB1	GMP 5712 WB1	GMP 57XX WB1
GMP 5761 WB2	GMP 5762 WB2	GMP 5733 WB2	GMP 57XX WB2

HOME/COMPUTER STUDY

GMPF 4004 GA7	GMPF 4002 GA7	GMPF 4004 GA7	GMPF 4002 GA7
GMPF 4005 GA8	GMPF 4003 GA8	GMPF 4005 GA8	GMPF 4003 GA8

Friedt School of Business and Entrepreneurship
Bankers Executive MBA Program
1990-1991 Class Meeting Dates

BLOCK II (90S)

Session 1	April 7, 1990
Session 2	April 21, 1990
Session 3	April 28, 1990
Session 4	May 12, 1990
Session 5	May 19, 1990
Session 6	June 2, 1990
Session 7	June 9, 1990
Session 8	June 23, 1990

BLOCK III (902)

Session 1	July 7, 1990
Session 2	July 14, 1990
Session 3	July 28, 1990
Session 4	August 4, 1990
Session 5	August 18, 1990
Session 6	August 25, 1990
Session 7	September 15, 1990
Session 8	September 22, 1990

BLOCK IV (90F)

Session 1	October 6, 1990
Session 2	October 13, 1990
Session 3	October 27, 1990
Session 4	November 3, 1990
Session 5	November 17, 1990
Session 6	December 1, 1990
Session 7	December 8, 1990
Session 8	December 15, 1990

BLOCK I (91W)

Session 1	January 12, 1991
Session 2	January 19, 1991
Session 3	February 2, 1991
Session 4	February 9, 1991
Session 5	February 23, 1991
Session 6	March 2, 1991
Session 7	March 16, 1991
Session 8	March 23, 1991

BANKING WORKSHOPS

GMP 5861 - Bank Management Computer Simulation (Dates To Be Announced)

Friedt School of Business and Entrepreneurship
Bankers Executive MBA Program
Schedule of Classes for 1990-1991

Course #	Course Name	Room #
<hr/>		
BLOCK II (90S)		
Main Campus (Group A)		
GMP 5080 EXE	Financial Management	S4
GMP 5042 EXL	Bank Operations Management	S4
Main Campus (Group B)		
GMP 5863 EXE	Lending Management	S5
GMP 5030 EXL	Human Resource Management	S5
Brickell/Miami (Group A)		
GMP 5070 MXE	Marketing Management	1800
GMP 5860 MXL	Asset/Liability Management	1800
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BLOCK III (902)		
Main Campus (Group A)		
GMP 5070 EXE	Marketing Management	S4
GMP 5860 EXL	Asset/Liability Management	S4
Main Campus (Group B)		
GMP 5050 EXE	Managerial Economics	S5
GMP 5020 EXL	Organizational Behavior	S5
Brickell/Miami (Group A)		
GMP 5852 MXE	Consumer Banking Management	1800
GMP 5090 MXL	Business Policy	1800
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The third letter (E or L) of the course section indicates the time on Saturday the class will meet. Early classes meet from 8:00 A.M. to 12:00 P.M. Late classes meet from 1:00 to 5:00 P.M.

Main Campus classes meet in the Sonken Building (Entrance 1).
Brickell/Miami classes meet at World Trade Center Miami.

Friedt School of Business and Entrepreneurship
Bankers Executive MBA Program
Schedule of Classes for 1990-1991

Course #	Course Name	Room #
<hr/>		
BLOCK IV (90F)		
Main Campus (Group A)		
GMP 5852 EXE	Consumer Banking Management	S4
GMP 5090 EXL	Business Policy	S4
Main Campus (Group B)		
GMP 5080 EXE	Financial Management	S5
GMP 5042 EXL	Bank Operations Management	S5
Brickell/Miami (Group A)		
GMP 5062 MXE	Managerial Accounting for Bankers	1800
GMP 5023 MXL	The Credit Function	1800
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BLOCK I (91W)

Main Campus (Group A)

GMP 5863 EXE	Lending Management	S4
GMP 5020 EXL	Organizational Behavior and Development	S4

Main Campus (Group B)

GMP 5023 EXE	The Credit Function	S5
GMP 5062 EXL	Managerial Accounting for Bankers	S5

Brickell/Miami (Group A)

GMP 5042 MXE	Bank Operations Management	1800
GMP 5080 MXL	Financial Management	1800

Brickell/Miami classes meet at: World Trade Center Miami
80 SW 8th Street
Suite 1800
Miami, FL 33130

Brickell/Miami Cluster Coordinator: Curtis D. Curry
O: (305) 579-0064
H: (305) 661-5333

Friedt School of Business and Entrepreneurship
Real Estate Development and Management
Executive MBA Program
1990-1991 Class Meeting Dates

BLOCK II (90S)

Session 1	April 7, 1990
Session 2	April 21, 1990
Session 3	April 28, 1990
Session 4	May 12, 1990
Session 5	May 19, 1990
Session 6	June 2, 1990
Session 7	June 9, 1990
Session 8	June 23, 1990

BLOCK III (902)

Session 1	July 7, 1990
Session 2	July 21, 1990
Session 3	July 28, 1990
Session 4	August 11, 1990
Session 5	August 18, 1990
Session 6	August 25, 1990
Session 7	September 8, 1990
Session 8	September 22, 1990

BLOCK IV (90F)

Session 1	October 6, 1990
Session 2	October 20, 1990
Session 3	October 27, 1990
Session 4	November 10, 1990
Session 5	November 17, 1990
Session 6	December 1, 1990
Session 7	December 8, 1990
Session 8	December 15, 1990

BLOCK I (91W)

Session 1	January 12, 1991
Session 2	January 19, 1991
Session 3	February 2, 1991
Session 4	February 9, 1991
Session 5	February 23, 1991
Session 6	March 9, 1991
Session 7	March 16, 1991
Session 8	March 23, 1991

REAL ESTATE WORKSHOPS AND SEMINARS

GMP 5870 - Commercial Real Estate Lending (October 29-November 2, 1990)
GMP 5890 - Real Properties Management Computer Simulation (February 1, 1991)

Friedt School of Business and Entrepreneurship
Real Estate Development and Management
Schedule for 1990-1991

Course #	Course Name	Room #
<hr/>		
BLOCK II (90S)		
<u>Group 1</u>		
GMP 5876 RME	Managerial Accounting & Reporting in Real Estate	S24
GMP 5884 RML	Urban Infrastructure & Environmental Services	S24
<u>Group 2</u>		
GMP 5872 RME	Market Analysis and Site Selection	S22
GMP 5020 RML	Organizational Behavior and Development	S22
<hr/>		
BLOCK III (902)		
<u>Group 1</u>		
GMP 5880 RME	Real Estate Finance: Instruments, Institutions, & Investment Analysis	S24
GMP 5878 RML	Marketing Management for Real Estate Development and Management	S24
<u>Group 2</u>		
GMP 5876 RME	Managerial Accounting & Reporting in Real Estate	S22
GMP 5884 RML	Urban Infrastructure & Environmental Services	S22
<hr/>		
BLOCK IV (90F)		
<u>Group 1</u>		
GMP 5888 RME	Real Properties Management	S24
GMP 5894 RML	Legal Issues in Real Estate	S24
<u>Group 2</u>		
GMP 5880 RME	Real Estate Finance: Instruments, Institutions, & Investment Analysis	S22
GMP 5878 RML	Marketing Management for Real Estate Development and Management	S22
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BLOCK I (91W)		
<u>Group 1</u>		
GMP 5896 RME	The Regulation of Real Estate Development	S24
<u>Group 2</u>		
GMP 5888 RME	Real Properties Management	S22
GMP 5894 RML	Legal Issues in Real Estate	S22
<hr/>		

The third letter (E or L) of the course section indicates the time the class will meet.

Early classes meet from 8:00 A.M. to 12:00 P.M.

Late classes meet from 1:00 P.M. to 5:00 P.M.

Friedt School of Business and Entrepreneurship
International Trade and Development
Schedule of Dates and Classes for 1990-1991

GMP 5585 EUROPEAN COMMON MARKET - "EUROPE '92"
Session C - Mondays, 6:30 P.M. - 9:30 P.M.
Location - Sonken Building Room 21

April 2, 1990
April 9, 1990
April 16, 1990
April 23, 1990
April 30, 1990
May 7, 1990
May 14, 1990
May 21, 1990

EXPORT AND IMPORT DOCUMENTATION AND PROCEDURES
Session B - Saturdays, 9:00 A.M. - 12:00 Noon
Location - Sonken Building, Room 12

April 14, 1990
April 20, 1990
April 28, 1990
May 5, 1990
May 12, 1990
May 19, 1990
May 26, 1990

Session C - Wednesdays, 6:30 P.M. - 9:30 P.M.
Location - Sonken Building, Room 3

July 11, 1990
July 18, 1990
July 25, 1990
August 1, 1990
August 8, 1990
August 15, 1990
August 22, 1990
August 29, 1990

EXPORT AND IMPORT DOCUMENTATION AND PROCEDURES
Session D - Tuesdays, 6:30 P.M. to 9:30 P.M.
Location - Sonken Building, Room 3

October 9, 1990
October 16, 1990
October 23, 1990
October 30, 1990
November 6, 1990
November 13, 1990
November 20, 1990
November 27, 1990

**Friedt School of Business and Entrepreneurship
Master's Program Course Listing**

GMP 4001 - Computer Literacy (PP)
GMP 4002 - Cost Accounting (PP)
GMP 4003 - Intermediate Accounting I (PP)
GMP 4004 - Intermediate Accounting II (PP)
GMP 4005 - Advanced Accounting (PP)
GMP 5000 - American Government (PP)
GMP 5001 - Introductory Accounting (PP)
GMP 5002 - Introductory Quantitative Analysis (PP)
GMP 5003 - Introductory Economics (PP)
GMP 5004 - Introductory Psychology (PP)
GMP 5005 - Introductory Marketing (PP)
GMP 5008 - Principles of Finance (PP)
GMP 5009 - Business Communications Strategies and Skills (PP)
GMP 5010 - The Political and Legal Environment of Organizations (EL)
GMP 5011 - Community Needs & Social Support Systems (H/S) (CJ)
GMP 5012 - Management: Theory and Application (CR)
GMP 5015 - Management Ethics (MB) (HR) (M/M)
GMP 5020 - Organization Behavior and Development (CR) (H/S) (HSA) (CJ) (EX) (RE)
GMP 5023 - The Credit Function (EX) (RE)
GMP 5030 - Human Resource Management (CR) (EX)
GMP 5040 - Quantitative Methods in Management (CR) (IB)
GMP 5042 - Bank Operations Management (EX)
GMP 5050 - Managerial Economics for Decision Making (CR) (EX)
GMP 5051 - Economics of Human Resources (EL)
GMP 5052 - Macroeconomics (EL) (IB)
GMP 5053 - Comparative Economics (EL) (IB)
GMP 5054 - Economic Development (EL)
GMP 5055 - Industrial Planning (EL) (IB)
GMP 5056 - Energy Economics (EL)
GMP 5060 - Managerial Accounting (MB)
GMP 5062 - Managerial Accounting for Bankers (EX)
GMP 5070 - Marketing Management (MB) (EX)
GMP 5080 - Financial Management (MB) (EX)
GMP 5081 - Health Care Finance (HSA)
GMP 5090 - Business Policy (MB)
GMP 5100 - Master's Project (4 credits)
GMP 5101 - Operations Research Workshop (Capstone Project-4 credits)
GMP 5102 - Productivity Improvement Workshop (Capstone Project-4 credits)
GMP 5103 - The Productivity Management Process (EL)
GMP 5104 - Telecommunications Workshop (TM-Capstone Project-4 credits)
GMP 5105 - Productivity Improvement Techniques (EL)
GMP 5106 - Quality of Work Life (EL)
GMP 5107 - Assessment, Evaluation, and Measurement in Productivity (EL)
GMP 5108 - Master's Project (MAM-Capstone Project-4 credits)
GMP 5109 - Internship (Field Placement) (H/S) (HSA) (4 credits)
GMP 5165*- International Accounting (EL)
GMP 5178 - Financial Accounting Concepts (AC)
GMP 5180 - Managerial Psychology (EL)
GMP 5185 - Current Issues in Human Services (EL)
GMP 5191 - Strategic Planning and Change (EL)

*Course not open to Master of Accounting Students.

**Friedt School of Business and Entrepreneurship
Master's Program Course Listing**

GMP 5193 - High Performance Management (EL)
GMP 5197 - Contemporary Entrepreneurial Practices (EL)
GMP 5200 - Seminar in Organization Theory and Human Resources (EL)
GMP 5205 - Managerial Environment (HR) (CJ)
GMP 5218 - Theory and Practice in Working with Individuals (H/S)
GMP 5219 - Theory and Practice in Working with Groups (H/S)
GMP 5220 - Interpersonal & Intergroup Dynamics (H/S) (EL)
GMP 5230 - Energy Technology and Planning (EL)
GMP 5240 - Advanced Organization Development (HR)
GMP 5250 - Energy Policy Formulation (EL)
GMP 5260 - Labor Relations: Principles, Problems, and Cases (HR)
GMP 5270 - Collective Bargaining in the Public Sector (EL)
GMP 5280 - Contingency Management: Concepts and Cases (EL)
GMP 5290 - State and Local Government Administration (EL)
GMP 5300 - Career Development (EL)
GMP 5310 - Comparative Public Administration (EL)
GMP 5320 - Management Communications (HR)
GMP 5325 - Business Liability and Insurance (EL)
GMP 5330 - Public Productivity Improvement: Techniques and Evaluation (EL)
GMP 5340 - The Managerial Woman (EL)
GMP 5350 - Managing Employee Indirect Compensation (EL)
GMP 5360 - Human Resource Development (EL)
GMP 5370 - Special Topics/Strategic Human Resources Planning (EL)
GMP 5380 - Special Topics in Human Resource Management (EL)
GMP 5381 - Managing Stress (EL)
GMP 5387 - Management Education and Training (EL)
GMP 5400 - Grants and Contracts (H/S)
GMP 5410 - Health Systems: Structure and Organization (HSA) (HS)
GMP 5411 - Vocational Rehabilitation (EL)
GMP 5412 - Community Mental Health (EL)
GMP 5413 - Crisis Intervention (EL)
GMP 5414 - Human Services: The Child and Adolescent (EL)
GMP 5415 - Human Services in a Multi-Cultural Setting (EL)
GMP 5416 - Human Services and the Problems of Aging (EL)
GMP 5417 - Human Sexuality (H/S)
GMP 5418 - Abnormal Psychology (H/S)
GMP 5420 - Current Issues in Health Management (HSA) (HS)
GMP 5430 - Health Administration and Management (HSA) (HS)
GMP 5435 - Health Care and the Law (HSA) (HS) (EL)
GMP 5440 - Health Policy and Planning (HSA) (HS)
GMP 5443 - Economics of Health Services (HSA) (HS) (EL)
GMP 5445 - Health Research and Evaluation (HSA) (HS)
GMP 5447 - Marketing for Health Care Organizations (HSA)
GMP 5450 - Public Administration Theory and Practice (MP) (PM) (CJ) (EL)
GMP 5460 - Administrative Law (MP) (H/S) (PM) (CJ) (EL)
GMP 5461 - Contract Management and Administration (EL) (PC) (HSA)
GMP 5462 - Contract and Procurement Law (EL) (PC)
GMP 5463 - Contract Pricing and Negotiations (EL) (PC)
GMP 5464 - Principles of Purchasing and Material Management (EL) (PC)
GMP 5470 - Planning, Budgeting, and Control (MP) (PM) (HSA) (CJ) (EL)
GMP 5471 - Planning, Budgeting, and Control in Healthcare (HSA)
GMP 5480 - Public Policy Analysis and Procedure (EL) (MP) (PM) = 5800

**Friedt School of Business and Entrepreneurship
Master's Program Course Listing**

GMP 5490 - Management Practices in the Public Service Sector (EL)
GMP 5491 - Management Practices in the Non-profit Sector (H/S)
GMP 5492 - Government Regulations and the Utility Industry (EL)
GMP 5510 - Statistical Quality Control (EL)
GMP 5530 - Money Market and Monetary Institutions (EL)
GMP 5540 - Comparative International Management (EL) (IB)
GMP 5541 - Comparative Financial Systems (EL) (IB)
GMP 5550 - Sales Management (EL) (MA)
GMP 5560 - Advanced Financial Policy (EL)
GMP 5570 - Marketing Research (EL) (MA)
GMP 5571 - Marketing Communication and Promotion (EL) (MA)
GMP 5572 - Marketing New Products (EL) (MA)
GMP 5573 - Retail Marketing Management (EL) (MA)
GMP 5574 - Customer Service Management (EL)
GMP 5575 - International Marketing (EL) (IB) (MA)
GMP 5580 - International Business (EL) (IB)
GMP 5581 - International Banking (EL) (IB)
GMP 5582 - International Fiscal and Monetary Policy (EL)
GMP 5585 - European Common Market - "Europe '92" (IT)
GMP 5590 - Integrated Management Systems (EL)
GMP 5595 - Current Issues in International Business (Capstone Project-4 cr)
GMP 5600 - Operations Research and Systems Analysis (EL)
GMP 5610 - Legal Environment of Business (EL)
GMP 5611 - International Legal Framework (IB)
GMP 5620 - Investment Principles and Policies (EL)
GMP 5621 - International Investment (IB)
GMP 5630 - Regional Economic Forecasting (EL)
GMP 5640 - Government Regulation and the Air Transport Industry (EL)
GMP 5650 - Urban Land Economics and the Housing Industry (EL)
GMP 5670 - Entrepreneurship and Venture Initiation (EL)
GMP 5703*- Intermediate Accounting I (EL)
GMP 5704*- Intermediate Accounting II (EL)
GMP 5705*- Advanced Accounting (EL)
GMP 5711 - Accounting Theory I (M/A)
GMP 5712 - Accounting Theory II (M/A)
GMP 5715 - Auditing (EL) (AC)
GMP 5720 - Current Topics in Accounting, Research and Accounting Studies (EL) (AC)
GMP 5725 - Financial Statement Analysis (EL) (AC)
GMP 5729 - Seminar in Public Accounting (EL) (AC)
GMP 5731 - Accounting Information and Control Systems (M/A)
GMP 5733 - Advanced Managerial Accounting (M/A)
GMP 5734 - Behavioral Accounting (EL)
GMP 5735 - Controllershship (EL) (AC)
GMP 5736 - Internal Auditing/SEC Accounting (EL) (AC)
GMP 5737 - Budgeting and Profit Control (EL)
GMP 5739 - Seminar in Managerial Accounting (EL) (AC)
GMP 5751 - EDP Auditing (EL) (AC)
GMP 5753 - Fund Accounting (EL) (AC)
GMP 5755 - Small Business Management (EL)
GMP 5756 - International Accounting I (EL) (AC)

*Course not open to Master of Accounting Students.

**Friedt School of Business and Entrepreneurship
Master's Program Course Listing**

- GMP 5757 - International Accounting II (EL) (AC)
- GMP 5759 - History of Accounting (EL) (AC)
- GMP 5761 - Taxation of Individuals (M/A)
- GMP 5762 - Taxation of Corporations and Partnerships (M/A)
- GMP 5763 - Taxation of Estates, Trusts and Gifts (EL) (AC)
- GMP 5764 - Taxation of Pensions and Profit Sharing Plans/Tax
Exempt Organizations (EL) (AC)
- GMP 5766 - International Taxation/Tax Policy and Contemporary Issues (EL) (AC)
- GMP 5767 - State of Florida Taxes/IRS Practices and Procedures (EL) (AC)
- GMP 5768 - Taxation: Advanced Topics (EL) (AC)
- GMP 5769 - Tax Planning and Research (EL) (AC)
- GMP 5781 - Business Law I (EL) (AC)
- GMP 5782 - Business Law II (EL) (AC)
- GMP 5790 - Introduction to Financial Planning (EL) (AC)
- GMP 5791 - Risk Management (EL) (AC)
- GMP 5792 - Investments (EL) (AC)
- GMP 5793 - Tax Planning and Management (EL) (AC)
- GMP 5794 - Retirement Planning and Employee Benefits (EL) (AC)
- GMP 5795 - Estate Planning (EL) (AC)
- GMP 5800 - Policy Analysis and Program Evaluation (H/S) (CJ) = 5480
- GMP 5851 - Commercial Lending (EX)
- GMP 5852 - Consumer Banking Management (EX)
- GMP 5860 - Asset/Liability Management (EX)
- GMP 5861 - Bank Management Computer Simulation (EX)
- GMP 5862 - Current Issue Symposium (EX)
- GMP 5863 - Lending Management (EX)
- GMP 5870 - Commercial Real Estate Lending (EX) (RE)
- GMP 5872 - Market Analysis and Site Selection (RE)
- GMP 5874 - Real Estate Economics (RE)
- GMP 5876 - Managerial Accounting and Reporting in Real Estate (RE)
- GMP 5878 - Marketing Management for Real Estate (RE)
- GMP 5880 - Real Estate Finance: Instruments, Institutions, and Investment
Analysis (RE)
- GMP 5882 - Construction Technology & the Building Development Process (RE)
- GMP 5884 - Urban Infrastructure and Environmental Services (RE)
- GMP 5886 - The Regulation of Real Estate Development and Management (RE)
- GMP 5888 - Real Properties Management (RE)
- GMP 5890 - Real Properties Management Computer Simulation (RE)
- GMP 5892 - Current Issues Symposium (RE)
- GMP 5894 - Legal Issues in Real Estate Development & Management (RE)
- GMP 5903 - Software/Search and Evaluation (M/M) (MC)
- GMP 5904 - Expert Systems in Business (M/M) (MC)
- GMP 5905 - Microcomputer Applications in Business (M/A) (M/M) (MC)
- GMP 5906 - Computer Assisted Accounting Procedures (M/A) (MC)
- GMP 5907 - Seminar in Selected Topics in Microcomputing (M/M) (MC)
- GMP 5908 - Authoring Graphics in Languages (M/M) (MC)
- GMP 5909 - Communicating with Microcomputers (M/M) (MC)
- GMP 5911 - Business Information Systems (EL) (CS)
- GMP 5921 - Information Systems Analysis & Design (EL) (CS)
- GMP 5931 - Current Information Systems Technology (EL) (CS)
- GMP 5941 - Contemporary Information Management Problems (EL) (CS)
- GMP 5951 - Computer Application in Health Care Administration (HSA)

**Friedt School of Business and Entrepreneurship
Master of Business Administration
Cluster Based Program Locations**

CLUSTER NAME	MEETING SITE	COORDINATOR
AT&T Orlando (Corporate Employees Only)	AT&T Triad, Triad I 2nd Floor 307 North Lake Blvd. Altamonte Springs, Florida	Ms. Kay Gampp 1117 Brownshire Court Longwood, FL 32779 H: (407) 788-6434 Ms. Judy Schnitzer AT&T Triad 307 North Lake Blvd. Altamonte Springs, FL 32701 O: (407) 767-2612
Billings, Montana	Rocky Mountain College Tech Building 1511 Poly Drive Billings, Montana	Mr. Don Havig 3190 Parkhill Drive Billings, MT 59102 O: (406) 252-3999
Boca Raton/Delray	Sheraton of Boca Raton I-95 at Glades Road 2000 NW 19th Street Boca Raton, Florida	Mr. Wade Hampton 811 NW 7th Street Boca Raton, FL 33487 H: (407) 391-9527 O: (407) 994-8500 ext. 3362
Bradenton/Sarasota	Sarasota Memorial Hosp. 2nd Floor-Rooms 2B & 2D 1700 South Tamiami Trail Sarasota, Florida	Mr. Phil Mrozinski P.O. Box 25859 Sarasota, FL 34277 H: (813) 349-5474
Cedar Rapids, Iowa	Kirkwood Comm. College 6301 Kirkwood Blvd. Cedar Rapids, Iowa	Mr. Bob McDonell 7405 Normandy Dr. N.E. Cedar Rapids, IA 52402 H: (319) 377-4714
Cocoa Beach/Brevard	Brevard Community College Business Center 1519 Clearlake Road Room 218 Cocoa, Florida	Ms. Clara Glover 490 Coach Road Satellite Beach, FL 32937 H: (407) 773-7363 O: (407) 632-1111, ext. 4640
Coral Springs	Coral Springs High School 7201 West Sample Road Coral Springs, Florida	Ms. Lee Krosser 7760 NW 50th Street Lauderhill, FL 33321 H: (305) 749-2899
Fort Myers	SW Florida Regional Medical Center 3785 Evans Avenue Fort Myers, Florida	Ms. Cynthia Mitar 524 Sanford Drive SW Fort Myers, FL 33919 H: (813) 482-1793

CLUSTER NAME	MEETING SITE	COORDINATOR
Fort Pierce/ Vero Beach	Lawnwood Medical Center 1700 South 23 Street Fort Pierce, Florida	Ms. Beverly Whitely P. O. Box 1017 Vero Beach, FL 32961 H: (407) 569-2046
Gainesville	Gainesville High School Community Ed. Center Classroom A-2 1900 NW 13 Street Gainesville, Florida	Mr. Ed Dice 2919 NW 29 Street Gainesville, FL 32605 H: (904) 378-2329
Jacksonville (American Transtech)	American Transtech 8000 Baymeadows Jacksonville, Florida	Ms. Carol Crismond American Transtech 8000 Baymeadows Way LOC 51026A Jacksonville, FL 32216 H: (904) 737-9357
Jacksonville (Southern Bell)	Southern Bell Towers 301 West Bay Street Jacksonville, Florida	Mr. Bruce Turner Southern Bell 301 West Bay Street Jacksonville, FL 32202 O: (904) 350-5274
Ocala	Munroe Regional Medical Center Four North Classrooms (North Building) 131 S.W. 15 Street Ocala, Florida	Ms. Pam Kuhn Martin Marietta Missile Systems 498 Oak Road M. P. A05 Ocala, FL 32672 O: (904) 687-5438
Orlando	Winter Park Adult Vocational Center 901 Webster Avenue Winter Park, Florida	Ms. Carol Eldridge 4352 Suntree Boulevard Orlando, FL 32817 H: (407) 657-8314
Phoenix, Arizona	Lamson Junior College Tri-City Mall 1980 West Main Mesa, Arizona	Ms. Kay Nellis 8601 N. Black Canyon Hwy Suite 117 Phoenix, AZ 85021 O: (602) 995-5999 (From CA & NV): (800) 541-6681
Richland, Washington	Kadlec Medical Center Swift and Stevens Richland, Washington	Mr. William Saraceno 3812 Wernett Pesco, WA 99301 H: (509) 545-1291
Shreveport, Louisiana	AT&T Training Facility 9595 Mansfield Road Shreveport, Louisiana	Mr. Joe Monsour 3010 Knight Street Shreveport, LA 71105 O: (318) 869-2041

CLUSTER NAME	MEETING SITE	COORDINATOR
South Miami	Baptist Hospital 8900 N. Kendall Ave. Miami, Florida	Mr. David DaCasto 6601 SW 71 Avenue S. Miami, FL 33143 H: (305) 667-6202
South Miami/ Southern Bell (Employees Only)	Southern Bell 7780 NW 50th Street Miami, Florida	Ms. Nancy Frazier 7380 S. Waterway Drive Miami, FL 33155 H: (305) 264-1975
Southern Bell/ Pompano	Southern Bell Headquarters Classroom #608 6451 North Federal Highway Fort Lauderdale, Florida	Mr. William Spade 1644 NE 36 Street Ft. Lauderdale, FL H: (305) 565-8618
Spring Hill	Oak Hill Hospital Community Room 3rd Floor Classroom 11375 Cortez Boulevard Spring Hill, Florida	Ms. Avis Craig-Ayotte 11210 West Thoreau Place Crystal River, FL 32629 H: (904) 795-4453
Tallahassee	To Be Announced	Mr. Doug Melvin P. O. Box 10274 Tallahassee, FL 32302 H: (904) 877-8273
Tampa	Tampa General Hospital Cafeteria Conference Room Davis Island Tampa, Florida	Ms. Kathy McGhee 5893 50th Street South St. Petersburg, FL 33715 H: (813) 867-6172
Tampa/GTE	GTE Data Services 1 E. Telecom Parkway Temple Terrace, Florida	Dr. Frank Nickels 231 Dunbridge Drive Palm Harbor, FL 34684 H: (813) 784-4951
West Palm Beach	Health Department 901 Evernia Street West Palm Beach, Florida	Mr. Kevin McAloon 67 Azalea Circle Tequesta, FL 33469 H: (407) 746-0708

**Friedt School of Business and Entrepreneurship
Cluster Based Program Locations**

MASTER OF ACCOUNTING

CLUSTER NAME	MEETING SITE	COORDINATOR
Fort Myers	Cape Coral Hospital Life Center Classroom 636 Del Prado Boulevard Cape Coral, Florida	Ms. Patty Schofield 2206 SE 8 Terrace Cape Coral, FL 33990 H: (813) 772-9004
Gainesville	Gainesville High School 1900 NW 13 Street Gainesville, Florida	Mr. John Smith American Accounting & Tax Company 3463 NW 13 Street Gainesville, FL 32609 O: (904) 378-5233
Jacksonville	Holiday Inn Conference Center 5865 Arlington Expressway Jacksonville, Florida	Stephen Johnston 1834 Deer Run Trail Jacksonville, FL 32216 H: (904) 221-5805
Orlando	Winter Park Adult Vocational Center 901 Webster Avenue Winter Park, Florida	Ms. Barbara Clinton 540 Moccasin Court Casselberry, FL 32707 H: (407) 695-0365
South Miami	Briarcliffe College 11401 SW 40 Street Miami, Florida	Mr. James Sudbury 8085 SW 205 Terrace Miami, FL 33189 H: (305) 233-8208
Tallahassee (Under Development)	To Be Announced	To Be Announced
Tampa	Days Inn - Airport 2522 North Dale Mabry Hwy Tampa, Florida	Ms. Barbara Lorber 316 West South Avenue Tampa, FL 33603 H: (813) 238-0824
West Palm Beach	Northwood Institute 2600 N. Military Trail West Palm Beach, Florida	Ms. Dianne Charloff 261 Seabreeze Circle Jupiter, FL 33477 H: (407) 575-3982 O: (407) 746-2120

**Friedt School of Business and Entrepreneurship
Cluster Based Program Locations**

MASTER OF SCIENCE IN HEALTH SERVICES ADMINISTRATION

CLUSTER NAME	MEETING SITE	COORDINATOR
Fort Myers	Southwest Florida Regional Medical Center 3785 Evans Avenue Fort Myers, Florida	Ms. Cynthia Mitar 524 Sanford Drive SW Fort Myers, FL 33919 H: (813) 482-1793
Gainesville	Gainesville High School Community Ed. Center 1900 NW 13 Street Gainesville, Florida	Mr. Ed Dice 2919 NW 29th Street Gainesville, FL 32605 H: (904) 378-2329
Orlando	AMI Medical Center 1800 Mercy Drive Orlando, Florida	Mr. John Dowless 6000 Folkstone Lane Orlando, FL 32822 H: (407) 282-6306
Tampa	Tampa General Hospital Davis Island Cafeteria Conference Room Tampa, Florida	Barbara Lorber 316 West South Avenue Tampa, FL 33603 H: (813) 238-0824

MASTER OF SCIENCE IN HUMAN SERVICES

Orlando	Winter Park Adult Vocational Center 901 Webster Avenue Winter Park, Florida	Ms. Carol Eldridge 4352 Suntree Boulevard Orlando, FL 32817 H: (407) 657-8314
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PRODUCTIVITY IMPROVEMENT WORKSHOP

Following is a brief description of the workshop along with the entrance requirements. If you qualify and wish to reserve a place in this workshop, please fill out and return the preliminary application below at least six months prior to workshop date. If you are not eligible for the workshop to which you apply, you must reapply for a future workshop.

Workshop Description

Students will learn innovative techniques essential to improved productivity when applied in profit and nonprofit organizations. The workshop will emphasize a set of practical operating guides that can lead to an increase in productivity through planning, evaluating, and motivating. Specific techniques will be addressed that can be incorporated into formal efforts of productivity improvement in any organizational environment. Students will learn how to conduct productivity audits and make productivity-effectiveness analyses. Students will apply practical solutions to existing productivity problems.

Entrance Requirements

Students are expected to have appropriate graduate preparation in economics, accounting, human behavior, statistics, and human resource management. They are expected to be able to apply the principles of scientific management, human relations concepts, and systems theory.

Prerequisite: All coursework (twelve courses) must be completed.

Students must have received full admission at the time of application.

Name: _____ Social Security #: _____

Address: _____

_____ **Return to:**
Dr. Charles Blackwell
Nova University
3301 College Avenue
Fort Lauderdale, FL 33314

Phone: (H) _____ Number of courses completed: _____

(O) _____ Degree: _____

Dates:	April 16 - 20, 1990	July 30 - August 3, 1990
	April 23 - 27, 1990	October 15 - 19, 1990
	May 21 - 25, 1990	October 22 - 26, 1990
	July 16 - 20, 1990	

Note: If you have not received full admission to your program, your application will be returned to you. There will be no exceptions to this rule.

FOR MASTER'S DEGREE STUDENTS

Creativity in Business

An Elective That Will Enhance Your Capacity To Be A Successful Professional Or Executive

GMP 5195 CREATIVITY IN BUSINESS

Offered in Seminar Format (Monday through Thursday
That Will be Held On Campus June 4-7, 1990

GMP 5195 Creativity in Business (EL) 3 cr. This course will address the tools and techniques that individuals might utilize to increase their creative capacity and its application to the world of work. In addition, the efforts of creative business leaders such as Steve Jobs and Charles Schwab will be considered. The use of intuition, as supported by research findings, will be studied in relation to impact on individual and corporate success.

APPLY NOW

Name _____

Address _____

Social Security # _____

Phone: (H) _____

(O) _____

Creativity in Business

Dates: June 4-7, 1990



Return to:
Dr. Charles Blackwell
Nova University
3301 College Avenue
Ft. Lauderdale, FL 33314

Enrollment is limited to 30 students. Tuition: \$750.00 plus \$20.00 registration fee. Registration fee waived for Nova students registered for other classes. Register for this class on your Block II, 1990 registration form.

FOR MASTER'S DEGREE STUDENTS

High Performance Management

An Elective That Will Enhance Your Capacity to Create a
Peak-Performing Workforce

GMP 5193 HIGH PERFORMANCE MANAGEMENT

Offered in Seminar Format (Tuesday through Friday)
That Will Be Held on Campus September 4-7, 1990

GMP 5193 High Performance Management (EL) 3 cr. This course will address the new literature on peak performance in managers. In addition, course participants will learn how to build a practical program for their own personal development. Content for this course will also include building a workforce of high achievers and managing/motivating peak performers.

APPLY NOW!

Name _____

Address _____

Social Security # _____

Phone: (H) _____

(O) _____

High Performance Management
September 4-7, 1990



Return to:

Dr. Charles Blackwell
Nova University
3301 College Avenue
Ft. Lauderdale, FL 33314

Enrollment is limited to 30 students. Tuition: \$750.00 plus \$20.00 registration fee. Registration fee waived for Nova students registered for other classes. Register for this class on your Block III, 1990 registration form.

FOR MASTER'S DEGREE STUDENTS

Contemporary Entrepreneurial Practices

An Elective For Students Interested in Entrepreneurship Practices
To Use In Their Own Organizations!

GMP 5197 CONTEMPORARY ENTREPRENEURIAL PRACTICES

Offered in Seminar Format (Monday through Thursday)
That Will Be Held on Campus November 5-8, 1990

GMP 5197 Contemporary Entrepreneurial Practices (EL) 3 cr. This course will emphasize the economic and behavioral aspects of entrepreneurship. This will include, but not be limited to, start-up dynamics, male and female entrepreneurial behavior, success strategies, the venture capital marketplace, and entrepreneurial education. The course will include live case studies with individuals, who have actually lived the entrepreneurial experience. This course will be presented in a four-day workshop format. Prerequisites: GMP 5012, 5020, 5030, 5040, and 5050.

APPLY NOW!

Name _____

Address _____

Social Security # _____

Phone: (H) _____

(O) _____

Contemporary Entrepreneurial Practices
Dates: November 5-8, 1990



Return to:
Dr. Charles Blackwell
Nova University
3301 College Avenue
Ft. Lauderdale, FL 33314

Enrollment is limited to 30 students. Tuition: \$750.00 plus \$20.00 registration fee. Registration fee waived for Nova students registered for other classes. Register for this class on your Block IV, 1990 registration form.

FOR MBA STUDENTS

Accounting Prerequisites as Electives

We understand that some of the MBA students are interested in either taking accounting courses as electives or upon completing the MBA program, seeking a Master of Accounting degree but are possibly lacking one or more of the prerequisites. In either case, we are prepared to offer the following courses to the Master of Accounting students both on the main campus and in cluster locations, and we are extending this offer to the MBA students to use as an elective course:

GMP 5703 - Intermediate Accounting I
GMP 5704 - Intermediate Accounting II
GMP 5705 - Advanced Accounting

For further information, contact:

Dr. Edward Becker at (305) 476-8913 or 1-800-541-6682, ext. 8913

or

Ms. Karen Herr at (305) 476-1947 or 1-800-541-6682, ext. 1947.

____ Yes, I would be interested in taking the following course(s) as elective(s):

____ GMP 5703 - Intermediate Accounting I

____ GMP 5704 - Intermediate Accounting II

____ GMP 5705 - Advanced Accounting

Please send me more information

Name: _____

Address: _____

Phone: (H) _____

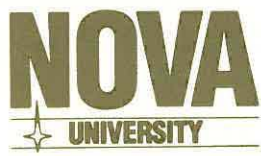
(O) _____

Cluster Location _____



Return to:

Dr. Edward Becker
Master of Accounting Program
Nova University
3301 College Avenue
Fort Lauderdale, FL 33314



**Friedt School of Business
and Entrepreneurship
3301 College Avenue
Ft. Lauderdale, FL 33314**